

# London Underwriters **Getting Started**

# Welcome!

We've prepared some materials to help you get started with London Underwriters

### **Quick Links**

Below is some important information for you to get started:

- Our Website, live chat available: www.londonuw.com
- For Underwriting submissions: newbusiness@londonuw.com
- Register for a Webinar Click Here
- 🤣 View Your Agency Resources Here

Access Our Portal LU ONE®



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# LU One: The New Feature That Will Enhance Your Digital Experience



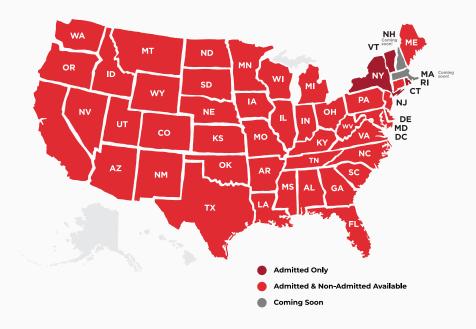
Say hello to effortless access and goodbye to password fatigue!



London Underwriters is an insurance wholesale broker that specializes in writing admitted and non-admitted business for independent retail agencies in almost all 50 states. Our appointed agents have access to several InsurTech online raters that provide the ability to quote and bind directly online for over 95% of all ISO class codes.

We also have over 100+ additional markets that our Underwriting team has access to, which gives us the ability to provide our appointed agents competitive quotes for all of their P&C underwriting needs.

#### Licensed in over 45 states





### **Commercial Lines Overview**

## **Lines of Business**

### Property

- Business Owners Policy
- Monoline Wind
- Builders Renovation
- Ground Up Construction
- Vacant Land/Property
- Flood

### Marine

- Stock Throughput
- Inland Marine
- Contractor's Equipment

### Casualty

- Professional Liability
- General Liability
- Workers' Compensation
- Cyber Liability
- Liquor Liability
- Special Events
- Excess Liability
- Terrorism & Active Shooter
- & more!

## ★ Target Classes

- Artisan Contractors
- Cargo
- Janitorial
- Retail
- Processing & Servicing
- Financial
- Health, Beauty, Fitness
- Landscaping
- Real Estate
- Restaurants
- & More!



If there's an industry that's not listed here, don't worry, just send over the ACORD forms or any supporting document to **newbusiness@londonuw.com** so our underwriting team can take a look at it.



## Personal Lines Overview

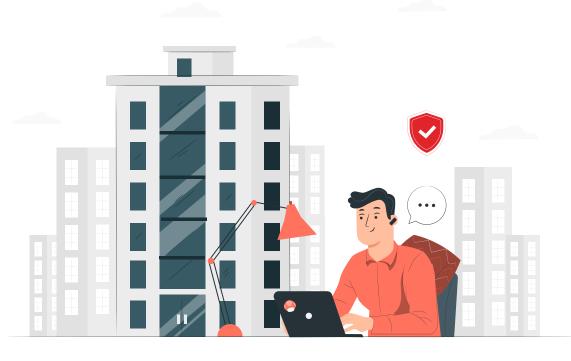
## **Lines of Business**

### Property

**Boats & Yachts** 

### **Personal Articles Floater**

- Builders Renovation
- Ground Up Construction
- Vacant Land/Property
- Flood





# **InsurTech Programs**

**biBerk** Business Insurance

# > Quote & bind directly online on these admitted and non-admitted platforms

• • • coterie

first

#### Slice

Slice

- General Liability
- E&S Contractors GL
- Workers' Compensation

HISCOX NOW

NEPTUNE DUAL

#### Foxquilt

General Liability

#### **First Insurance**

• General Liability

#### **Hiscox NOW**

- General Liability
- Professional Liability
- Business Owners Policy
- Cyber Liability

### Draftrs

• Professional Liability

#### biBerk

**iB**ynd

- Workers' Compensation
- Business Owners Policy
- General Liability
- Professional Liability
- Umbrella

#### Coterie

- Business Owners Policy
- General Liability
- Professional Liability

### USLI

- Commercial Property + Casualty
- Hospitality & Liquor
- Professional
- Non-Profits
- Special Events

#### **Pie Insurance**

• Workers' Compensation

#### Neptune

• Private Residential Flood

Draftrs

NEXT

- Private Commercial Flood
- Parametric Earthquake

#### Dual

foxquilt

- Private Residential Flood
- Private Commercial Flood

#### iBynd

- Workers' Compensation
- Cyber Liability
- Professional Liability

#### **THREE Insurance**

- Commercial Property
- General Liability
- Professional Liability
- Workers' Compensation
- Cyber Liability

#### **Next Insurance**

LIO

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RL

DIFFERENT WORKS

- General Liability
  - Excess Liability
  - Liquor Liability
  - Contractors Equipment

COMING SOON

- Professional Liability
- Commercial Property

#### Attune

- Business Owners Policy
- Excess Liability

#### Blitz

- Cannabis BOP
- Lessors Risk
- Builders Risk
- Contractors GL
- Special Events

#### **RLI Surety**

• Bonds

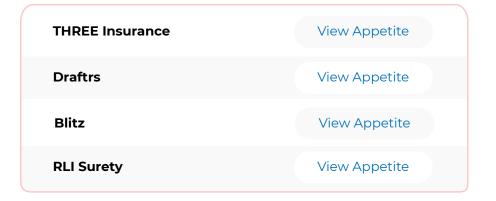


Simply

**Business** 

# **Appetite Guides**

Slice	View Appetite
Hiscox NOW	View Appetite
biBerk	View Appetite
Coterie	View Appetite
Next Insurance	View Appetite
USLI	View Appetite
Attune	View Appetite
Neptune	View Appetite
Dual	View Appetite
Pie Insurance	View Appetite
First Insurance	View Appetite
Foxquilt	View Appetite





ACCESS THROUGH LU ONE ③

# **Excess & Surplus Online Programs**

> Submit your risks to our Underwriting team



- Vacant Land
- Builders Risk
- Ground Up Construction
- Small Commercial Packages
  - Professional Liability
    - Special Events

# *IIIIIII true* premium

- Commercial Property
- Commercial Wind

Keep in mind that AU Gold & True Premium you will not be able to bind coverage online.

# **Brokerage Markets**

> List of markets that we work with:



# **Admin Items**



## **Accounting Process**

### > Direct Bill

All Direct bill commission will be direct deposited into the bank account that you provided us during the appointment process.

Payments are made within the first week of every month.

Typically turn around time for our direct bill commissions is between 30-60 days, depending on the carrier and when the policy was bound.



Pro Tip: You can download your commission statements from our website!

## > Agency Bill

Invoices are sent to the agent that bound the policy and are due upon receipt.

You can make payment through our website NET of commission.





**Payment Options** 



Checking & Savings



Via Zelle

### **Claims Process**



• Next Insurance

- Hiscox Now
- Attune
- Pie Insurance biBerk
- Fist Insurance Foxquilt
- THREE Blitz

- Coterie
- Neptune Flood
  USLI
  - Slice
  - Draftrs

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#### Claims submitted to London Underwriters:

ALL other markets: www.londonuw.com/file-a-claim

# **Contact Us**



#### Marketing > marketing@londonuw.com

Email the Marketing team for your general questions about our appetite, InsurTech programs, training for your team and more! Business Development (866) 245-5197 Ext. 4



#### Submissions > newbusiness@londonuw.com

Email your ACORD forms or applications to newbusiness@londonuw.com. We will have one of our Underwriters reach out to you about your submission. Underwriting (866) 245-5197 Ext. 5



#### Endorsements > endorsements@londonuw.com

Email your request to endorsements@londonuw.com. Endorsements (866) 245-5197 Ext. 5



#### Accounting > accounting@londonuw.com

Our accounting team is here to assist you. Email accounting@londonuw.com if you have any questions about a payments, commissions and more! Accounting (866) 245-5197 Ext. 6



#### Claims > claims@londonuw.com

Our claims team is here to assist you. Email claims@londonuw.com if you need to file a new claim or request loss runs. You can file a claim here. Claims (786) 206-9841



#### General Questions & Inquiries > customercare@londonuw.com

Not sure where to direct your questions or inquiries? Email customercare@londonuw.com and we will route your inquiry accordingly.







# **Live Chat Available**

# www.londonuw.com

From 9:00 a.m. to 6:00 p.m. EST

